

The operating partner's brief on Rever

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Two scans, then the portfolio

Rever is agentic AI finance automation, built by finance, for finance. Eve, Rever's agentic finance manager, coordinates fifteen specialist agents in five work groups. Agents prepare, and each company's own people approve every financial action.

The sponsor motion

Two zero-day scans in parallel. Pick the company with the newest CFO and the one with the most recent add-on. Rever connects read-only to each ERP, its banks and its documents. Each gets a free Proof of Value on an agreed scope: the scan runs on a limited period of the company's data, and Rever's team walks the CFO through the findings. The sponsor compares the two reports.

Before consolidation. Rever reads NetSuite, Dynamics 365, QuickBooks, Stripe and the banks, so the sponsor can scan an add-on on its own QuickBooks. If the add-on carries stock, Inventory ties stock, cut-off and valuation to the ledger.

The scan. The relevant checks across the in-scope population: duplicates, price drift against the order or contract, unclaimed rebates and credits, short payments and unmatched bank items. Missing sources stay visible.

Approval. Each portfolio CFO approves their own engagement; the sponsor recommends.

Five outcomes

Five outcomes, each in its own column: value identified, value recovered, leakage prevented, cash released and errors corrected. The numbers come from each company's own records.

Checks for the operating partner

The honesty ratio. Value recovered divided by value found. Identified is a supported finding that still needs action; recovered means cash received or a credit applied. Every recovered dollar drills down to its finding, approval and verified outcome.

The control story. Rever reads each company's systems and never writes to them. Only approved work leaves Rever, with dual approval for material amounts set by each company. Sentinel flags suspicious vendor-bank changes, Auditor tests the agents' procedures and Steward checks system health. Evidence assembles traceable packs for the QoE provider.

The security review. SOC 2 Type II and ISO/IEC 27001:2022, encryption at rest and in transit, no training on customer data, SSO, SAML and SCIM on Enterprise. Managed cloud, or self-host and private cloud on Enterprise.

Enterprise. Multi-entity, multi-ERP and consolidation through the Console, self-host or private cloud, a custom approval matrix, SSO and SCIM. Priced after the Proof of Value, on scope, not seats.

Repeatable work. Agent Studio, in early access on Growth Pro and Enterprise: a finance user describes a duty, Eve builds the workflow, and the new agent starts as an observer. Each company keeps its own SOPs and approvals.

The first step

Two companies, their ERPs and their CFOs. A practitioner replies, a short call covers each company's systems and close, and each CFO agrees a scope.

Sponsors can also email founders@rever.ai with the subject "partnership".